



FOR PROFESSIONALS  
SINCE 1941

INSURANCE  
NAMIBIA

# THE POWER OF MUTUALITY





 **THERE IS MORE FOR YOU...**  
 **WITH MUTUALITY**

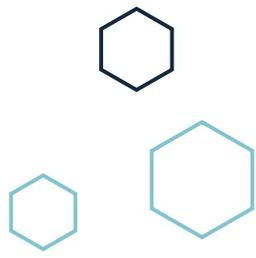
# THE SPIRIT OF MUTUALITY



PPS was founded by a group of dentists who realised that if any of them were to suffer from an illness that kept them out of work, their earnings could be severely affected.

To protect themselves, they started a society where everybody contributed. These funds would be used to help any member through a period of illness.

With this shared value, PPS soon grew to include other like-minded professionals.



# WHAT IS THE DIFFERENCE BETWEEN

OPERATING UNDER THE ETHOS OF MUTUALITY VS OWNED BY SHAREHOLDERS



**ETHOS OF  
MUTUALITY**



**OWNERSHIP**  
Policyholders

**POLICYHOLDER  
VOTING RIGHTS**  
Yes



**DIVIDENDS**  
Paid to policyholders'  
Profit-Share Account

Profits are reinvested and  
accessible from age 60



**PURPOSE**  
Make money for policyholders

Decisions based on what is best  
for the member



**BENEFIT**  
The benefit to members shapes  
all decisions

Long-term focus - focus on  
long-term safety, security and  
return to policyholders

**VS.**



**SHAREHOLDER  
ORGANISATION**



**OWNERSHIP**  
Stakeholders

**POLICYHOLDER  
VOTING RIGHTS**  
No



**DIVIDENDS**  
Paid to shareholders



**PURPOSE**  
Make money for  
shareholders

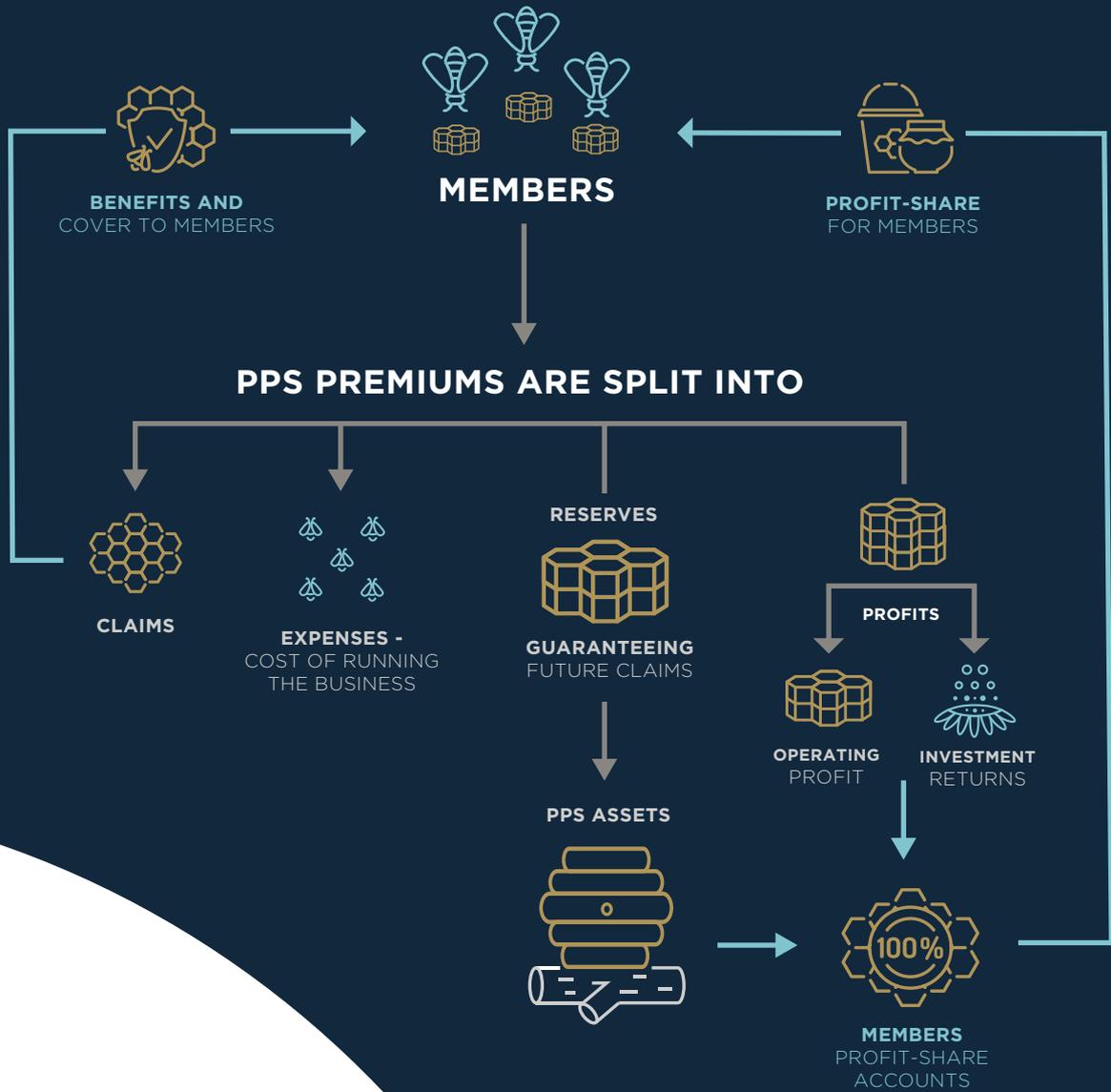
Decisions based on what  
is best for the shareholders



**BENEFIT**  
Decisions are made to increase  
dividends for shareholders

Short-term focus - therefore  
likely to take greater risks

# WHAT IS THE MUTUAL DIFFERENCE AND THE POWER OF IT?



# THE PPS PROFIT-SHARE ACCOUNT

Because PPS follows the ethos of mutuality, 100% of operating profits and investment returns are allocated to members' Profit-Share Accounts, holding qualifying products.

## How does the Profit-Share Account work?



Past performance is not necessarily indicative of future performance



### MEET OUR NEW PPS MEMBER DR MOLEFE (AGE 34).

Dr Molefe became a PPS Member recently in 2020. Dr Molefe applied for Professional Life Provider and Critical Illness cover together with the Critical Illness 100% and Catch All benefit.

With the **Profit-Share Projections Tool** we can see an estimation of what his Profit-Share Account will be at the age of **55 (N\$346 499)** and at age **60 (N\$816 848)**.



### MEET OUR OTHER NEW PPS MEMBER ELIZA (AGE 34).

Eliza also became a PPS Member in 2020. She applied for the PPS Sickness and Permanent Incapacity benefit, the Admission Benefit, Professional Life Provider, Critical Illness together with Critical Illness 100%, Catch All benefit, Occupational Disability Provider.

With the **Profit-Share Projections Tool** we can see an estimation of what her Profit-Share Account will be at the age of **55 (N\$565 651)** and at age **60 (N\$1 291 372)**.

**WHEN USING THE PROFIT-SHARE PROJECTION TOOL, ONE CAN SEE THE ESTIMATED AMOUNT THAT WILL BE AVAILABLE WHEN THESE TWO MEMBERS TURN AGE 65.**

# THE POWER OF THE PROFIT-SHARE ACCOUNT



No premiums are paid for the Profit-Share Account.



100% of all profits (operational and investment profits) are distributed to members.



The Profit-Share Account is accessible from the age 60.



No penalty when claiming. Any insurance claims that you make over the lifetime of your membership will not affect what is allocated to your Profit-Share Account.

## THIS CAN BE USED:

- To supplement your retirement savings
- For ad-hoc expenses for example holidays or asset purchases
- To pay for some of your monthly expenses, e.g. medical aid or car insurance after you have retired.

### BEFORE AGE 55

Accumulation and growth of a member's PPS Profit-Share Account

### FROM AGE 55

Members can de-risk the investment strategy of their PPS Profit-Share Accounts in preparation for retirement

### FROM AGE 60

The PPS Profit-Share Account will vest and become accessible to members.

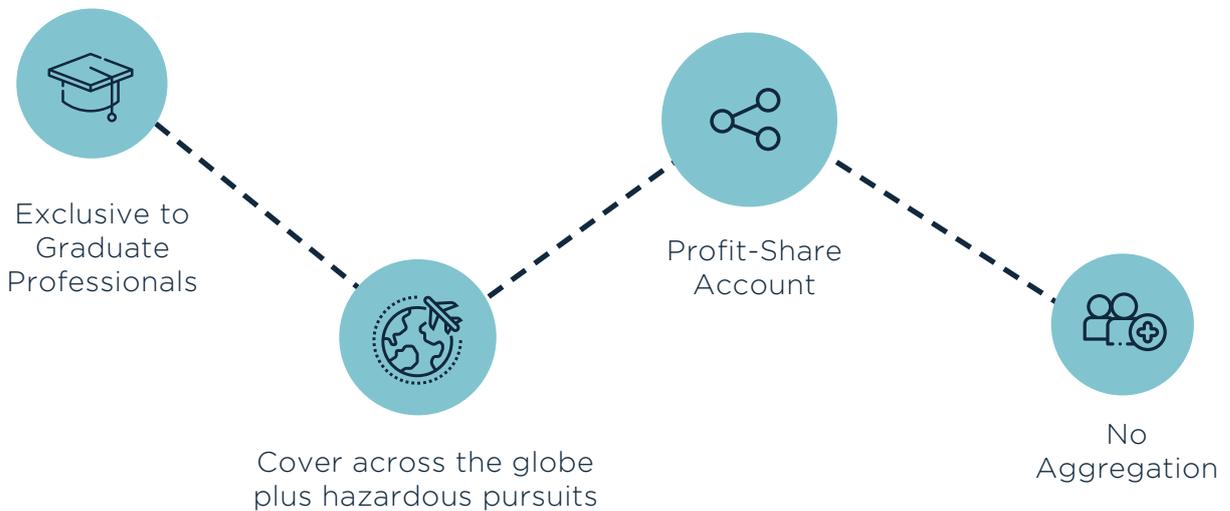
# THE POWER OF THE PROFIT-SHARE ACCOUNT

EXAMPLES OF ACTUAL MEMBERS THAT RETIRED DURING 2019\*

RETIREMENT AGE	YEARS OF MEMBERSHIP	TOTAL PREMIUMS PAID	TOTAL CLAIMS PAID	PPS PROFIT-SHARE PAID
67	42	N\$868 565	N\$77 377	N\$1 894 680
58	33	N\$1 125 484	N\$1 037 639	N\$2 135 838
67	43	N\$1 105 830	N\$356 006	N\$ 2 235 866

\*Risk profile dependent. In most instances members receive more in their profit allocations than what they pay in premiums.

## REMEMBER PPS FOR THE FOLLOWING 4 REASONS



The past performance cannot be extrapolated into the future and is not an indication of future performance  
 PPS Insurance Company is an administrator of PPS Insurance Company (Namibia) Ltd.



**OUR PURPOSE IS TO HELP OUR  
PROFESSIONAL MEMBERS AND THEIR FAMILIES  
TO PROTECT THEIR DREAMS  
AND LIVE THE LIVES THEY WANT TO LIVE.**

For more information, contact us at [www.pps.com.na](http://www.pps.com.na)



PPS Insurance Company is an administrator of PPS Insurance Company (Namibia) Ltd